



January 30, 2012

## CPP Board and QA Finance Committee Host a Joint Meeting with Medical Mutual of Ohio

The CPP Board of Trustees together with the QA Finance Committee and senior leadership from Medical Mutual of Ohio convened for a special meeting on January 9, 2012. They addressed the philosophy of Medical Mutual of Ohio on the triple aim strategy toward lowering health care costs across the industry. The triple aim strategy includes:

- Better health
- Improved quality
- Lower costs

**Kevin Lauterjung**, *MMO's Executive Vice President, Managed Care*, explained that MMO has taken a leap of faith by partnering with the Cleveland Clinic Quality Alliance. MMO believes that the clinical integration program is a first step toward the restructuring of health care. It is a necessary step in creating a value proposition and in demonstrating the quality of care that is delivered. MMO is interested in moving toward a model of shared savings and of paying for value instead of volume.

Lauterjung emphasized that the QA arrangement is separate and apart from each individual private practitioner's base agreement. Providers should continue to re-evaluate their base contracts at the same interval they have previously used with MMO regardless of their association with the Quality Alliance. He also explained that this is a journey toward parity in fee schedules and a shift in paying for achieving quality metrics rather than just volume. However, until that shift is made each individual practice agreement will be considered on its own.

